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POLICY

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Report Highlights:

Italy's marketing year (MY) 2018/19 orange production is forecast to drop by 7.5 percent from the previous campaign due to summer rains and major flooding that occurred in Sicily in October and November. Italy's MY 2018/19 tangerine production is forecast to grow by 14.8 percent from MY 2017/18 due to favorable weather in Calabria, the main producing region. Italy's MY 2018/19 lemon production is forecast to decrease by 8 percent compared to the previous campaign due to spring hailstorms. Overall, quality is forecast to be excellent.

ITALY

I. ORANGES

Table 1: Area (Hectares), Supply and Distribution (Metric Tons)

Oranges	2016	2017	2018
	Estimates 2016/2017	Estimates 2017/2018	Forecast 2018/2019
	Post Data	Post Data	Post Data
Area Planted	85,570	86,803	86,803
Area Harvested	84,675	86,324	86,324
Production	1,915,000	1,621,000	1,500,000
Imports	225,536	220,000	225,000
Total Supply	2,140,536	1,841,000	1,725,000
Exports	105,685	107,000	107,100
Fresh Dom. Consumption	1,693,981	1,445,462	1,350,900
For Processing	340,870	288,538	267,000
Total Distribution	2,140,536	1,841,000	1,725,000

Sources: Italian industry; ISTAT (Italian Institute of Statistics); GTA (Global Trade Atlas)

PRODUCTION

Italy is the second largest European orange producer after Spain. Sicily and Calabria are the main orange-producing areas, accounting for approximately 63 and 19 percent of total production, respectively. *Tarocco*, *Moro*, *Sanguinello*, *Naveline*, and *Valencia* are the leading orange varieties grown in the country. Moreover, *Ippolito* and *Meli* cultivars are gaining popularity. Italy's marketing year (MY) 2018/19 orange production is forecast to drop by 7.5 percent from the previous campaign due to summer rains and major flooding that occurred in Sicily in October and November. However, quality is forecast to be excellent.

The MY 2017/18 orange campaign was exceptional from a quality standpoint, despite a 15 percent production reduction from MY 2016/17 due to the summer drought that affected the Italian peninsula. However, beneficial rains that occurred at the end of September in the main producing regions, and favorable weather in November helped mitigate the drought effects.

CONSUMPTION

Most oranges are consumed fresh. Blood varieties (*Tarocco*, *Moro*, and *Sanguinello*) are used primarily for fresh consumption. Late varieties (*Ovale* and *Valencia*) are destined to both processing and fresh markets.

TRADE

Italy's orange imports dropped by 37 percent in the period January-July 2018 (101,834 MT) compared to the same period in 2017 (161,060 MT), mainly due to reduced volumes from Spain (-37 percent) and Egypt (-29 percent), leading suppliers, accounting for 67 and 14 percent of total imports, respectively. Conversely, Italy's orange exports increased by 31 percent in the period January-July 2018 (103,217 MT) compared to the same period in 2017 (79,037 MT), mainly due to increased quantities to Germany (+30 percent), Switzerland (+17 percent), and France (+66 percent), leading destinations, accounting for 28, 14, and 12 percent of total exports, respectively.

Table 2: Italy's leading orange imports

Partner Country	Unit	Quantity			% Share			% Change
		2015	2016	2017	2015	2016	2017	2017/2016
World	T	218,370	146,105	225,536	100.00	100.00	100.00	54.37
Spain	T	143,455	69,948	133,349	65.69	47.88	59.13	90.64
South Africa	T	38,628	33,733	30,569	17.69	23.09	13.55	- 9.38
Egypt	T	10,308	7,789	19,888	4.72	5.33	8.82	155.35
Netherlands	T	4,513	5,732	9,082	2.07	3.92	4.03	58.45
Germany	T	7,519	9,884	8,527	3.44	6.76	3.78	- 13.72
Greece	T	4,294	7,074	6,444	1.97	4.84	2.86	- 8.90
France	T	2,485	956	4,356	1.14	0.65	1.93	355.83
Uruguay	T	2,357	3,247	4,021	1.08	2.22	1.78	23.81
Argentina	T	1,561	3,783	3,807	0.71	2.59	1.69	0.64
Cyprus	T	612	797	1,286	0.28	0.55	0.57	61.28
Slovenia	T	209	703	958	0.10	0.48	0.42	36.28
Zimbabwe	T	1,042	391	861	0.48	0.27	0.38	120.29
Morocco	T	679	-	685	0.31	0.00	0.30	0.00
Brazil	T	-	508	564	0.00	0.35	0.25	11.08

Source: GTA

Table 3: Italy's leading orange exports

Partner Country	Unit	Quantity			% Share			% Change 2017/2016
		2015	2016	2017	2015	2016	2017	
World	T	121,262	150,046	105,685	100.00	100.00	100.00	- 29.56
Germany	T	31,721	43,579	29,904	26.16	29.04	28.30	- 31.38
Switzerland	T	17,344	19,210	14,966	14.30	12.80	14.16	- 22.09
Austria	T	13,067	16,242	10,911	10.78	10.82	10.32	- 32.82
France	T	10,998	15,952	10,625	9.07	10.63	10.05	- 33.40
Czech Republic	T	2,572	3,958	5,499	2.12	2.64	5.20	38.93
Poland	T	4,001	7,359	4,394	3.30	4.90	4.16	- 40.28
Belgium	T	4,182	4,723	3,368	3.45	3.15	3.19	- 28.69
Slovenia	T	4,320	4,929	3,135	3.56	3.29	2.97	- 36.39
Spain	T	771	1,788	2,839	0.64	1.19	2.69	58.77
Sweden	T	4,427	5,940	2,760	3.65	3.96	2.61	- 53.54
Denmark	T	2,587	3,825	2,549	2.13	2.55	2.41	- 33.36
Croatia	T	2,807	4,053	2,174	2.32	2.70	2.06	- 46.35
Romania	T	4,528	3,204	2,174	3.73	2.14	2.06	- 32.15
United Kingdom	T	3,363	3,825	2,087	2.77	2.55	1.97	- 45.44

Source: GTA

II. ORANGE JUICE

Table 4: Production and Processing (MT)

Orange Juice	2016	2017	2018
	Estimates 2016/2017	Estimates 2017/2018	Forecast 2018/2019
	Post Data	Post Data	Post Data
Delivered to Processors	340,870	288,538	267,000
Production	23,861	20,198	18,690

Sources: Italian industry

Italy is forecast to process approximately 267,000 MT of oranges in MY 2018/19 and produce 18,690 MT of concentrate. The total volume of oranges channeled to processing depends on crop quality and quantity of oranges destined for the fresh market, both domestic and foreign.

III. TANGERINES

Table 5: Area (Hectares), Supply and Distribution (Metric Tons)

Tangerines	2016	2017	2018
	Estimates 2016/2017	Estimates 2017/2018	Forecast 2018/2019
	Post Data	Post Data	Post Data
Area Planted	34,630	35,084	35,086
Area Harvested	34,149	34,624	34,626
Production	828,000	697,000	800,000
Imports	83,253	87,000	84,000
Total Supply	911,253	784,000	884,000
Exports	96,252	88,000	92,000
Fresh Dom. Consumption	757,041	647,210	736,000
For Processing	57,960	48,790	56,000
Total Distribution	911,253	784,000	884,000

Sources: Italian industry; ISTAT; GTA

PRODUCTION

Italy's tangerine production consists of over 80 percent seedless clementines and nearly 20 percent mandarins. Calabria, Sicily, and Puglia are Italy's main tangerine-producing areas, accounting for approximately 53, 20, and 15 percent of total production, respectively. *Comune* or *Oroval* and *Monreal* are the leading clementine varieties grown in the country. *Avana* and *Tardivo di Ciaculli* are the chief mandarin cultivars. Italy's MY 2018/19 tangerine production is forecast to grow by 14.8 percent from MY 2017/18 due to favorable weather in Calabria, the main producing region. Quality is forecast to be excellent.

Italy's MY 2017/18 tangerine production dropped by 16 percent compared to the previous campaign due to the summer drought that affected the Italian peninsula. However, beneficial rains that occurred at the end of September in the main producing regions, and favorable weather in November helped mitigate the drought effects, while guaranteeing a high quality product.

CONSUMPTION

Most tangerines are consumed fresh. Italians consume large quantities of clementines and mandarins during winter holidays when the bulk of production hits the market.

TRADE

Italy's tangerine imports grew by 5 percent in the period January-July 2018 (52,104 MT) from the same period in 2017 (49,723 MT), mainly due to increased volumes from Spain (+13 percent), the main supplier, accounting for 73 percent of total imports. Italy's tangerine exports declined by 20 percent in the period January-July 2018 (22,956 MT) compared to the same period in 2017 (28,817 MT), mainly due to reduced quantities to Romania (-62 percent), Poland (-60 percent), Slovenia (-28 percent), and Germany (-22 percent).

Table 6: Italy's leading tangerine imports

Partner Country	Unit	Quantity			% Share			% Change
		2015	2016	2017	2015	2016	2017	2017/2016
World	T	98,280	83,425	83,253	100.00	100.00	100.00	- 0.21
Spain	T	81,603	69,469	63,712	83.03	83.27	76.53	- 8.29
France	T	6,672	5,381	6,335	6.79	6.45	7.61	17.73
Israel	T	2,139	1,794	4,554	2.18	2.15	5.47	153.89
Germany	T	3,503	2,970	4,384	3.56	3.56	5.27	47.59
Cyprus	T	1,838	1,646	2,132	1.87	1.97	2.56	29.49
Netherlands	T	525	415	496	0.53	0.50	0.60	19.63
Croatia	T	318	3	472	0.32	0.00	0.57	∞
South Africa	T	118	256	231	0.12	0.31	0.28	- 9.75
Tunisia	T	-	-	180	0.00	0.00	0.22	0.00
Austria	T	111	144	150	0.11	0.17	0.18	3.62
Uruguay	T	375	479	111	0.38	0.57	0.13	- 76.81
Greece	T	145	26	79	0.15	0.03	0.10	205.95
Egypt	T	45	-	68	0.05	0.00	0.08	0.00
Slovenia	T	42	96	68	0.04	0.12	0.08	- 29.20

Source: GTA

Table 7: Italy's leading tangerine exports

Partner Country	Unit	Quantity			% Share			% Change
		2015	2016	2017	2015	2016	2017	2017/2016
World	T	88,334	84,830	96,252	100.00	100.00	100.00	13.46
Poland	T	14,859	14,776	20,819	16.82	17.42	21.63	40.90
Germany	T	8,446	8,564	11,461	9.56	10.09	11.91	33.84
Hungary	T	6,015	6,156	7,725	6.81	7.26	8.03	25.49
Romania	T	9,689	5,634	7,535	10.97	6.64	7.83	33.74
Slovakia	T	4,920	5,610	6,353	5.57	6.61	6.60	13.26
France	T	4,471	6,654	6,077	5.06	7.84	6.31	- 8.68
Slovenia	T	6,840	8,371	5,923	7.74	9.87	6.15	- 29.24
Austria	T	4,491	5,855	4,317	5.08	6.90	4.49	- 26.26
Latvia	T	1,301	2,865	3,579	1.47	3.38	3.72	24.92
Bulgaria	T	2,167	1,126	2,612	2.45	1.33	2.71	132.04
Switzerland	T	1,649	1,657	2,274	1.87	1.95	2.36	37.21
Croatia	T	2,142	2,338	2,209	2.43	2.76	2.30	- 5.51
Lithuania	T	4,763	3,588	2,129	5.39	4.23	2.21	- 40.68
Ukraine	T	906	1,168	1,799	1.03	1.38	1.87	53.99

Source: GTA

IV. LEMONS

Table 8: Area (Hectares), Supply and Distribution (Metric Tons)

Lemons	2016	2017	2018
	Estimates 2016/2017	Estimates 2017/2018	Forecast 2018/2019
	Post Data	Post Data	Post Data
Area Planted	25,604	25,507	25,505
Area Harvested	22,647	22,592	22,590
Production	447,000	435,000	400,000
Imports	128,467	127,500	128,000
Total Supply	575,467	562,500	528,000
Exports	48,191	48,000	47,850
Fresh Dom. Consumption	446,816	436,200	408,150
For Processing	80,460	78,300	72,000
Total Distribution	575,467	562,500	528,000

Sources: Italian industry; ISTAT; GTA

PRODUCTION

Italy is the second largest European lemon producer after Spain. Sicily is the main lemon-producing area, accounting for 88 percent of domestic production. *Femminello Siracusano*, *Lunario*, *Interdonato*, *Limone di Sorrento*, and *Limone di Procida* are the leading lemon varieties grown in the country. Italy's MY 2018/19 lemon production is forecast to decrease by 8 percent compared to the previous campaign due to hailstorms that occurred in spring. However, quality is forecast to be excellent.

MY 2017/18 lemon production registered a 2.7 percent decrease from MY 2016/17, due to the summer drought that affected the Italian peninsula.

CONSUMPTION

Italy's lemon production is mostly destined for the fresh market.

TRADE

Italy's lemon imports decreased by 2.7 percent in the period January-July 2018 (68,503 MT) compared to the same period in 2017 (70,399 MT), mainly due to reduced volumes from Spain (-4 percent) and Argentina (-15 percent), the leading suppliers, accounting for 53 and 22 percent of total imports, respectively. Italy's lemon exports decreased by 2.7 percent in the period January-July 2018 (33,936 MT) compared to the same period in 2017 (34,884 MT), mainly due to lower quantities to Slovenia (-32 percent), Croatia (-26 percent), and Austria (-7 percent).

Table 9: Italy's leading lemon imports

Partner Country	Unit	Quantity			% Share			% Change
		2015	2016	2017	2015	2016	2017	2017/2016
World	T	124,225	111,031	128,467	100.00	100.00	100.00	15.70
Spain	T	73,818	41,313	63,741	59.42	37.21	49.62	54.29
Argentina	T	26,479	31,987	31,563	21.32	28.81	24.57	- 1.32
South Africa	T	4,822	7,905	9,769	3.88	7.12	7.60	23.59
Netherlands	T	5,230	8,973	7,863	4.21	8.08	6.12	- 12.36
Germany	T	3,954	3,145	3,992	3.18	2.83	3.11	26.93
Turkey	T	2,293	6,312	3,026	1.85	5.69	2.36	- 52.06
France	T	1,851	1,594	1,881	1.49	1.44	1.46	18.04
Uruguay	T	2,382	1,993	1,796	1.92	1.79	1.40	- 9.89
Chile	T	854	1,802	1,282	0.69	1.62	1.00	- 28.85
Mexico	T	468	857	901	0.38	0.77	0.70	5.04
Slovenia	T	250	464	485	0.20	0.42	0.38	4.70
Egypt	T	24	475	343	0.02	0.43	0.27	- 27.81
Colombia	T	444	367	316	0.36	0.33	0.25	- 13.82
Tunisia	T	13	1,405	271	0.01	1.27	0.21	- 80.72

Source: GTA

Table 10: Italy's leading lemon exports

Partner Country	Unit	Quantity			% Share			% Change
		2015	2016	2017	2015	2016	2017	2017/2016
World	T	39,298	45,742	48,191	100.00	100.00	100.00	5.35
Germany	T	11,669	14,655	15,485	29.69	32.04	32.13	5.67
Austria	T	5,749	7,426	6,928	14.63	16.24	14.38	- 6.71
France	T	2,733	4,652	5,180	6.96	10.17	10.75	11.35
Greece	T	4,511	1,088	2,820	11.48	2.38	5.85	159.06
Slovenia	T	2,197	2,510	2,767	5.59	5.49	5.74	10.24
Croatia	T	1,735	1,393	2,090	4.42	3.04	4.34	50.04
Switzerland	T	1,170	1,750	2,052	2.98	3.83	4.26	17.26
United Kingdom	T	1,373	2,713	1,641	3.49	5.93	3.40	- 39.51
Hungary	T	1,238	1,757	1,314	3.15	3.84	2.73	- 25.23
Denmark	T	1,071	1,664	1,205	2.73	3.64	2.50	- 27.58
Romania	T	1,358	890	1,036	3.46	1.95	2.15	16.45
Slovakia	T	524	648	1,021	1.33	1.42	2.12	57.74
Czech Republic	T	156	1,004	834	0.40	2.20	1.73	- 16.98
Poland	T	199	256	765	0.51	0.56	1.59	198.64

Source: GTA

V. GRAPEFRUITS

Table 11: Area (Hectares), Supply and Distribution (Metric Tons)

Grapefruits	2016	2017	2018
	Estimates 2016/2017	Estimates 2017/2018	Forecast 2018/2019
	Post Data	Post Data	Post Data
Area Planted	271	305	305
Area Harvested	271	271	271
Production	4,858	4,833	4,835
Imports	29,928	29,930	29,928
Total Supply	34,786	34,763	34,763
Exports	2,837	2,837	2,838
Fresh Dom. Consumption	31,949	31,926	31,925
For Processing	0	0	0
Total Distribution	34,786	34,763	34,763

Sources: Italian industry; ISTAT; GTA

PRODUCTION

Sicily is the main grapefruit-producing area, accounting for 86 percent of domestic production. Italy's MY 2018/19 grapefruit production is forecast to remain flat.

TRADE

Italy's grapefruit imports grew by 9 percent in the period January-July 2018 (21,036 MT) from the same period in 2017 (19,290 MT), mainly due to increased volumes from South Africa (+46 percent), Turkey (+41 percent), and Cyprus (+22 percent), the leading suppliers, accounting for 47, 18, and 12 percent of total imports, respectively. Italy's grapefruit exports remained flat in the period January-July 2018 (1,411 MT) compared to the same period in 2017, mainly to France, the Netherlands, and Slovenia.

Table 12: Italy's leading grapefruit imports

Partner Country	Unit	Quantity			% Share			% Change
		2015	2016	2017	2015	2016	2017	2017/2016
World	T	29,991	30,106	29,928	100.00	100.00	100.00	- 0.59
South Africa	T	11,614	8,462	8,993	38.73	28.11	30.05	6.27
Turkey	T	3,370	5,551	4,425	11.24	18.44	14.79	- 20.28
Netherlands	T	1,706	2,868	3,243	5.69	9.53	10.84	13.10
Israel	T	4,444	3,110	3,067	14.82	10.33	10.25	- 1.39
Spain	T	3,528	3,057	2,860	11.76	10.15	9.56	- 6.43
Cyprus	T	2,800	3,401	2,739	9.34	11.30	9.15	- 19.45
China	T	921	1,996	2,499	3.07	6.63	8.35	25.23
France	T	836	609	1,035	2.79	2.02	3.46	70.06
Germany	T	361	165	377	1.20	0.55	1.26	127.78
Slovenia	T	105	222	315	0.35	0.74	1.05	42.07
Mexico	T	103	423	126	0.34	1.41	0.42	- 70.26
Croatia	T	95	81	120	0.32	0.27	0.40	47.28
Portugal	T	-	-	22	0.00	0.00	0.07	0.00
Argentina	T	-	-	21	0.00	0.00	0.07	0.00

Source: GTA

Table 13: Italy's leading grapefruit exports

Partner Country	Unit	Quantity			% Share			% Change
		2015	2016	2017	2015	2016	2017	2017/2016
World	T	2,762	2,592	2,837	100.00	100.00	100.00	9.45
Netherlands	T	282	555	603	10.21	21.42	21.26	8.64
Slovenia	T	436	346	453	15.81	13.36	15.96	30.67
Croatia	T	336	290	392	12.16	11.20	13.82	35.07
France	T	394	398	352	14.28	15.34	12.41	- 11.41
Hungary	T	145	123	151	5.25	4.76	5.30	21.89
Germany	T	154	164	148	5.59	6.32	5.22	- 9.66
Romania	T	185	67	125	6.69	2.57	4.42	88.27
Spain	T	173	108	123	6.25	4.18	4.33	13.28
Austria	T	87	85	97	3.16	3.28	3.41	13.85
Greece	T	163	69	57	5.90	2.66	2.02	- 16.94
Switzerland	T	17	27	57	0.62	1.06	2.00	107.08
Poland	T	4	3	47	0.15	0.11	1.67	1553.08
United Kingdom	T	25	167	45	0.92	6.43	1.57	- 73.19
Czech Republic	T	38	1	41	1.36	0.04	1.45	3661.63

Source: GTA

Abbreviations and definitions used in this report

Ha: Hectare - 1 ha = 2.471 acres

MT: Metric Ton - 1MT = 1,000 kg

MY Marketing year:

Oranges, Tangerines, Lemons, Grapefruit, Orange Juice: October/September

Harmonized System (HS) Codes:

Oranges: 080510

Tangerines: 080520, 080521, 080522, 080529

Lemons: 080550

Grapefruit: 080540

Orange juice: 200911, 200912, 200919