

USDA Foreign Agricultural Service

# GAIN Report

Global Agricultural Information Network

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## Croatia

**Post:** Zagreb

### Dried Beans

**Report Categories:**

Product Brief

**Approved By:**

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#### Report Highlights:

Croatia imports about 50 percent of its dried bean consumption. In 2010, Croatia imported 4,693 MT of dried beans valued \$5.7 million, mostly from China and Canada. The most interesting products for U.S. suppliers include: cranberry beans (depending on a price could be replaced with a pinto bean), dark red kidney beans, and white beans.

## General Information:

### Market Overview

In 2010, Croatia produced 5,277 metric tons (MT) of beans, of which only 1,401 MT was produced commercially. The remainder was produced in backyard gardens for home consumption. The lack of significant commercial production is due to small field size and the inability to realize economies of scale that would ensure farmers a good return from bean production. In addition, bean production has not been subsidized for a number of years. Assuming Croatians consume 2 kilograms of dried beans annual, total demand is at least 9,000 MT, which indicates there is significant amount of dried bean imports.

### Imports and Exports

In general, Croatia is an importer of pulses. In 2010, pulses imports reached \$7.2 million (5,763 MT), mostly from China and Canada. Regardless of the global economic crisis, imports of pulses remained stable (inelastic). For the past three years, the import value of pulses ranged from \$8.5 to \$7.3 million. Croatia exports negligible quantities of pulses.

The most interesting segment of the Croatian pulse market is dried beans. In order of importance, the most interesting dried beans are: cranberry beans (depending on a price could be replaced with a pinto bean), dark red kidney beans, and white beans. In 2010 Croatia imported 4,693 MT of dried beans, valued at \$5.7 million, mostly from China and Canada.

Croatian Pulse Imports:

### Import of Pulses:

Croatia Import Statistics From World Commodity: Pulses, Group 48 (2007)								
Year To Date: January - December								
Commodity	Description	United States Dollars			% Share			% Change 2010/2009
		2008	2009	2010	2008	2009	2010	
Pulses	Group 48 (2007)	8485381	6792344	7246885	100	100	100	6.69
071333	Kidney Beans & White Pea Beans, Dri Shel, Inc Seed	7169521	5476218	5683516	84.49	80.62	78.43	3.79
071310	Peas, Dried Shelled, Including Seed	354095	429404	649406	4.17	6.32	8.96	51.23
071340	Lentils, Dried Shelled, Including Seed	452369	403206	476390	5.33	5.94	6.57	18.15
071320	Chickpeas (Garbanzos), Dried Shelled, Include Seed	209324	241038	227343	2.47	3.55	3.14	-5.68
071339	Beans Nesoi, Dried Shelled, Including Seed	139127	152460	85210	1.64	2.24	1.18	-44.11
071331	Beans (Vigna Mungo (L.)	32142	9863	46104	0.38	0.15	0.64	367.44

	Hepper Etc), Dried Shelled							
071390	Leguminous Vegetables Nesoi, Dried Shell, Inc Seed	37411	33345	35231	0.44	0.49	0.49	5.66
071332	Beans, Small Red (Adzuki), Dried Shelled, Inc Seed	69024	22947	21885	0.81	0.34	0.3	-4.63
071350	Broad Beans & Horse Beans, Dried Shelled, Inc Seed	22368	23863	21800	0.26	0.35	0.3	-8.65

Source: GTA

### Import of Dried Beans:

Croatia Import Statistics							
Commodity: 071333, Kidney Beans And White Pea Beans Dried Shelled, Whether Or Not Skinned/Split							
Year To Date: January - December							
Partner Country	United States Dollars			% Share			% Change
	2008	2009	2010	2008	2009	2010	2010/2009
World	7169521	5476218	5683516	100.00	100.00	100.00	3.79
China	2396730	1884798	2524025	33.43	34.42	44.41	33.91
Canada	3555712	2377367	1814901	49.59	43.41	31.93	- 23.66
Italy	534467	434624	529900	7.45	7.94	9.32	21.92
Argentina	276717	220907	291079	3.86	4.03	5.12	31.77
Portugal	0	101258	141948	0.00	1.85	2.50	40.18
Slovenia	99713	142196	122998	1.39	2.60	2.16	- 13.50
Kyrgyzstan	19089	27472	92418	0.27	0.50	1.63	236.41
United States	5486	7678	92238	0.08	0.14	1.62	1101.33
Peru	216698	188948	55552	3.02	3.45	0.98	- 70.60
Tanzania	9424	0	3927	0.13	0.00	0.07	0.00
Austria	0	0	3715	0.00	0.00	0.07	0.00
India	0	0	3620	0.00	0.00	0.06	0.00
Ukraine	0	0	3484	0.00	0.00	0.06	0.00
Netherlands	10342	3800	2671	0.14	0.07	0.05	- 29.71
Hungary	12241	12856	704	0.17	0.23	0.01	- 94.52
France	0	0	248	0.00	0.00	0.00	0.00
Czech Republic	0	0	88	0.00	0.00	0.00	0.00
Egypt	8025	18811	0	0.11	0.34	0.00	- 100.00
Ethiopia	5041	4030	0	0.07	0.07	0.00	- 100.00
Brazil	2426	0	0	0.03	0.00	0.00	0.00
Chile	4290	9666	0	0.06	0.18	0.00	- 100.00
Macedonia	478	0	0	0.01	0.00	0.00	0.00
Mexico	481	0	0	0.01	0.00	0.00	0.00
Philippines	12161	0	0	0.17	0.00	0.00	0.00
Uruguay	0	41807	0	0.00	0.76	0.00	- 100.00

Source: GTA

### Tariffs and VAT

The value added tax (VAT) on all products is 23% at present. MFN tariffs for beans are 13%. They are lower or zero for some countries that have bilateral agreements with Croatia and for the EU (Stabilization and Accession Agreement). Tariffs vary depending on a product, season and from year to year thus the most current tariff rates can be found at:

<http://www.carina.hr/ActInternet/MainFrame/AplMainFrame.aspx>

### **Market Access**

As an EU-candidate country, Croatia complies with all relevant EU legislation and all beans that is eligible to be exported to the EU market, is eligible to be exported to Croatia.

### **Key Contacts and Further Information**

A list of Croatian bean importers is available to the U.S. beans exporters and can be obtained by contacting:

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