

USDA Foreign Agricultural Service

# GAIN Report

Global Agricultural Information Network

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## Poland

**Post:** Warsaw

### **Opportunities Emerge in Poland's Feed Component Market**

**Report Categories:**

Grain and Feed

Agricultural Situation

Oilseeds and Products

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**Report Highlights:**

Poland's feed component markets – both grains and proteins, are on the rise. Stable demand for vegetable proteins and weaker competition from South America provides for fertile ground for the U.S. to significantly expand its share in the Polish soybean meal market in 2011.

**General Information:**

At the end of December 2010 the Ministry of Agriculture published the most recent data on average industrial feed prices. November data shows a clear slowdown in the upward trend of rising prices witness since June 2010. Despite the slowdown, prices for November exceeded respective prices for May on various feed types by 9-22 percent. More information on current costs for feed and consumption grains were published in the linked report:

[http://gain.fas.usda.gov/Recent%20GAIN%20Publications/The%20New%20Expensive%20Year%20Warsaw\\_Poland\\_1-4-2011.pdf](http://gain.fas.usda.gov/Recent%20GAIN%20Publications/The%20New%20Expensive%20Year%20Warsaw_Poland_1-4-2011.pdf)

The market is witnessing increasing costs for feed components - grains and protein. Initially in 2011 price for rapeseed meal is expected to decrease slightly on the influence of larger year-end stocks. However this anomaly is expected to conform quickly with market trends for feed inputs as the market adjusts to a shrinking whole rapeseed inventory and strong demand for rapeseed oil by the biofuels sector. Latest Ministry 2010/11 estimates for rapeseed planted area reflect both the impact of unfavorable weather during autumn 2010 winter rape planting season and influence of the global wheat market situation on local producer decisions.

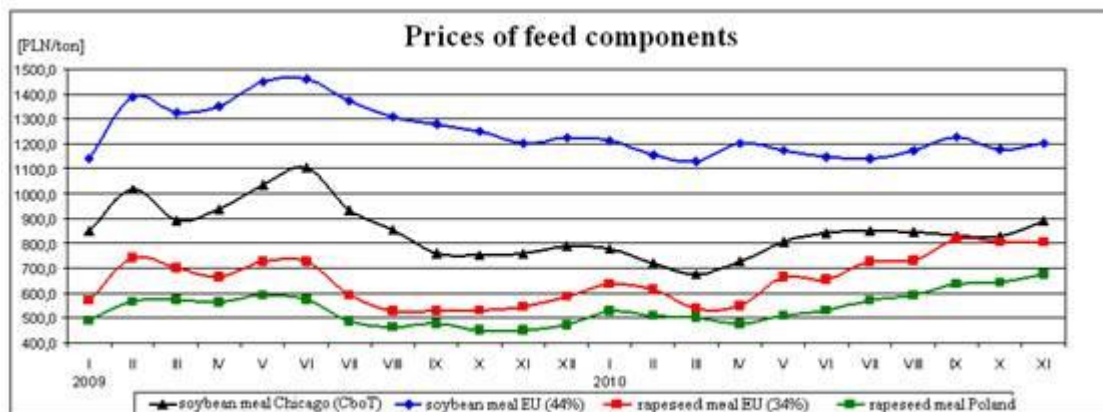
Given stable domestic demand for vegetable protein and 2011 forecasts for lower availability of meal from South America, the U.S. has opportunity to expand its share of the Polish soybean meal market this year. Poland imports around 2 million metric tons of soybean meal every season. In 2007, Poland sourced 79 percent of its soybean meal from Argentina, zero from the U.S. In 2010, the U.S. share grew to 13 percent.

**Procurement prices of rapeseed meal (PLN/ton) and sale prices of soybean meal (PLN/ton)**

Meal	Jan 3-10, 2011	Dec 27- 31, 2010	Sept 20-30, 2010	Jul- Sept. 2010	Apr- Jun 2010	Jan - Mar 2010
rapeseed	740	800-850	740- 800	776	656	645
soybean	1480- 1500*	1460- 1480	1270-1280	1175	1078	1065
Avg. Exchange Rate US \$1	2.98	3.02	3.03	3.11	3.15	2.88

\* based on Internet auctions of agricultural commodities

Source: Primary data sourced from the Grain and Feed Council of Poland, the National Bank of Poland and AgroMonitor by BGŻ (Rabobank)



Source: Foreign Agricultural Markets Monitoring Unit, Foundation of Assistance Programs for Agriculture

Poland Import Statistics Soybean meal					
Year Ending Series: September, 2007 - 2010					
Partner Country	Unit	thousand tons			
		2007	2008	2009	2010
World	T	1929	1931	1714	1913
EU27	T	408	668	650	645
Argentina	T	1519	1211	970	908
Germany	T	74	204	184	142
Netherlands	T	137	414	172	453
Paraguay	T	0	0	6	116
United Kingdom	T	108	5	194	0
United States	T	0	51	84	243

Source: Global Trade Atlas

Poland Import Statistics Soybean meal				
Year Ending Series: September, 2007 - 2010				
Partner Country	Thousands US \$			
	2007	2008	2009	2010
World	534095	864839	693519	784372
EU27	124011	317283	269659	268271
Argentina	409041	520454	387985	366632
Belgium	9955	6684	14405	325
Denmark	15462	7643	32810	20678
Germany	23056	104436	73128	60393
Netherlands	39714	186495	68696	186585
Paraguay	0	0	2331	47461
United Kingdom	28838	2308	80429	0
United States	187	26563	31589	100811

Source: Global Trade Atlas

