

**Voluntary Report** – Voluntary - Public Distribution

**Date:** January 11, 2022

**Report Number:** ET2022-0003

**Report Name:** Ethiopia Issued International Tenders to Purchase Sugar and Cotton

**Country:** Ethiopia

**Post:** Addis Ababa

**Report Category:** Cotton and Products, Sugar

**Prepared By:** Abdurahman Mohammed

**Approved By:** Elizabeth Mello

**Report Highlights:**

The Ethiopian Sugar Corporation (ESC) and the Ethiopian Industrial Input Development Enterprise (EIIDE) have separately issued international competitive tenders to purchase 200,000 metric tons (MT) of white cane sugar and 10,000 MT of lint cotton, respectively. The imported commodities will fill gaps in domestic supplies. ESC will distribute the imported sugar to consumer associations and food and beverage producers, while EIIDE will distribute the imported cotton to various textile factories. Bid submissions for the cotton tender are due on January 25, while bid submissions for the sugar tender are due on February 10, 2022. Interested bidders are encouraged to read the official invitation for bids attached in this report.

## **Ethiopia Looking for Sugar and Cotton Procurements**

On January 4, 2022, the Ethiopian Sugar Corporation (ESC) issued an international competitive tender to purchase 200,000 metric tons (MT) of plantation white cane sugar. Bid submissions for the sugar tender are due on February 10. ESC regulates and oversees sugar production and marketing in the country.

In a separate announcement on January 3, the Ethiopian Industrial Input Development Enterprise (EIIDE) floated an international tender to buy 10,000 MT of lint cotton. Bid submissions for this tender are due on January 25. The bid submissions for the cotton tender are divided into three different lots where each lot comprises 2,000 MT, 6,000 MT, and 2,000 MT of lint cotton. EIIDE has a government mandate to supply industrial raw materials to manufacturers by sourcing from domestic and overseas markets.

Ethiopia is a net importer of sugar. The country annually imports a large volume of sugar (around 300,000 MT) to address the increasing gap between local supply and demand. Ethiopia's major import markets for sugar are India and Brazil. Post expects sugar imports to continue until expansion projects and new sugar factories in the pipeline start productions. Ethiopia's mega projects for sugar development have been moving forward sluggishly over the past several years.

Ethiopia's domestic cotton production is not sufficient to meet the growing demand from the textile and garment industry. Most textile factories operate below capacity mainly due to shortage of raw materials including cotton. Trade data shows that Ethiopia irregularly imports small quantities (less than a thousand metric tons) of lint cotton from India.

Interested bidders are advised to read the Invitation for Bids below. Bidders may also inquire further information from the respective Ethiopian institutions floating the tenders. Please read the attachments below for details on the official Invitation for Bids.

### **Attachments:**

[Ethiopia Tender for Supply of 200,000 MT White Cane Sugar.pdf](#)

[Ethiopia Tender for Supply of 10,000 MT Lint Cotton.pdf](#)